

PRESS RELEASE

May 11 2010

THRANE & THRANE SHIPS 10,000TH SAILOR[®] FLEETBROADBAND TERMINAL

Thrane & Thrane is today delighted to announce that the 10,000th SAILOR FleetBroadband terminal has been shipped to Certified Partner Telemar, just 2½ years since Inmarsat's revolutionary FleetBroadband service went live. This stunning market performance positions Thrane & Thrane as the world's leading FleetBroadband terminal manufacturer and strengthens the company's position at the forefront of FleetBroadband and maritime satcoms technology and service.

The 10,000th SAILOR FleetBroadband terminal incorporates a 19" below-deck unit (BDU) and has been shipped to Certified Partner and system integrator Telemar for installation on board a Rickmers Shipping Company vessel. SAILOR 500 FleetBroadband systems will be used on over 100 Rickmers vessels to integrate and manage the company's communications and networking infrastructure. The system architecture has been designed to be 'future-proof', with an integrated and scalable set-up to allow for flexibility in meeting future requirements. Rickmers also intends to utilise the system to pursue continuous optimisation and enhancement goals, potentially including further technological options available in the future.

"SAILOR FleetBroadband has struck a chord with the maritime communications industry and the end user. The diversity of the product portfolio has helped to establish SAILOR as the FleetBroadband terminals of choice regardless of the size or type of vessel," comments Jens Ewerling, Product Line Manager, Maritime Satcom. "The fact that all SAILOR FleetBroadband products are designed using in-depth knowledge gained during our involvement in the creation of the Inmarsat BGAN ground infrastructure ensures that our terminals can harness the power of FleetBroadband to provide high-quality global IP data and voice functions, which enhance crew welfare and improve operational efficiency across the board."

Thrane & Thrane was first to market following the launch of the Inmarsat FleetBroadband service in November 2007, with the now proven SAILOR 500 and 250 FleetBroadband terminals. The June 2009 launch of SAILOR 150 FleetBroadband expanded the portfolio, which now offers a terminal for all vessel types from small yachts and workboats through to offshore vessels, tankers and merchant ships. Every SAILOR FleetBroadband model features the reliability, build quality and global service that has made SAILOR one of the most respected names in maritime communications for both commercial and recreational users.

"10,000 terminals in such a short space of time is an incredible performance," adds Walther Thygesen, CEO, Thrane & Thrane. "Our dominant position in the FleetBroadband terminals market reflects the acceptance of SAILOR as the best all round offering in terms of technical capability, reliability, operation and global service. As Inmarsat's flagship service continues to receive mainstream acceptance in all maritime segments, we expect SAILOR FleetBroadband to continue to exceed our own, and the industry's expectations."

Commenting on Rickmers selection of Telemar to install and integrate the SAILOR FleetBroadband terminal Bruno Musella, Managing Director of the Telemar Group said: "Rickmers has selected Telemar for its unique value of integration and management of all communications and networking needs. This adds further value to the important customer experience to upgrade to a SAILOR FleetBroadband system. Rickmers appreciates the distinctive global servicing network offered by the Telemar group, which is present in all main shipping ports and have daughter companies in 10 markets. Telemar Germany is probably the fastest moving provider in the German market. It combines great knowledge of the market by the local management and the integrated service portfolio of the group. Our group is proud to be able to serve such a big and prestigious ship owner."

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About Thrane & Thrane

Thrane & Thrane is the world's leading manufacturer of equipment and systems for global mobile communication based on sophisticated satellite and radio technology. Since its incorporation in 1981, the company has established a strong position within global mobile communication solutions based on the Inmarsat system, and today Thrane & Thrane provides equipment for maritime, land-based and aeronautical use. The company's communication products are sold throughout the world under the brands Thrane & Thrane, EXPLORER®, SAILOR® through distributors and partners. Thrane & Thrane is listed on NASDAQ OMX in Copenhagen (THRAN). www.thrane.com.

About Telemar Group

Telemar operates in all Shipping ports and is directly present through 12 Subsidiaries in 10 markets, including Germany, Italy, UK, USA, Sweden, Russia, Finland, China, Hong Kong and Santo Domingo. Telemar is leading in its markets: Maritime Ship Owners - Managers, Yachting & Mega Yachting and Land Satellite addressing Ministers, Media and Energy Companies. Telemar integrated model covers globally design, purchase, airtime, communication and navigation equipment installation, maintenance and repairs. Telemar is number one provider, worldwide, of global servicing contracts, which are increasingly appreciated because they combine extensive expertise in handling direct contacts with customers, a network of partnerships and global service points. Telemar manages 10,000+ service interventions worldwide per annum.